



Delivering water and power®

## BUSINESS SOLUTIONS: FY23 EQSP PROGRAM - PARTNER ASSESSMENT REBATE APPLICATION

**Program Overview:** The Electrification Qualified Service Provider (eQSP) Program (the Program) allows vendors or customers to be paid for the time necessary to study the feasibility of converting or adding electric powered equipment or vehicles. The vendors need to be trained and certified by the ICF or Salt River Project (SRP) Outreach Team. Once we receive your initial application, the Program will send you a pre-approval and let you know the amount the Program will invest in your study. After you complete your assessment, send it to the Program and you will receive half of the assessment investment. If the customer moves forward with the assessment recommendations, the Program pays the balance of the assessment rebate upon proper notification.

**Instructions:** Fill out this rebate application and sign. Attach any support documentation that will help the Program determine a proper rebate (estimated engineering time and rates, scope, equipment or vehicle inventory, applicable equipment specification sheets, engineering drawings, pricing estimates/quotes). Rebates will be assessed on a case-by-case basis to verify the equipment or vehicle is eligible, calculate the rebate amount, and reserve rebate funds for your project. SRP may also perform a pre-installation inspection at your facility. When the pre-approval process is complete, you will receive a notification with the pre-approved rebate amount, and then you can proceed with the assessment.

Once assessment is complete, you must submit the assessment report. Failure to provide the feasibility study will result in your application being returned or denied. Upon approval, half of the assessment award will be sent as indicated on the application. Once the customer initiates any of the assessment recommendations, turn in the completed application to receive the remainder of the funds along with a copy of your proof of purchase (invoices and photo of the installed equipment). Rebates will be paid upon proof of invoice, delivery of equipment, and processing of complete application.

Here are the program categories and potential payouts:

Category	Specialty	Up to Max 100% Incentive	AI Payments (up to 50% / 50%)
<b>Commercial On-road Electrification</b>	Fleet Advisory Services (FAS)	20,000	10,000 / 10,000
	Heavy-Duty Vehicle Electrification	20,000	10,000 / 10,000
	Other Eligible Projects	20,000	10,000 / 10,000
<b>Commercial Non- Road Electrification</b>	Material Handling – like forklifts, robots	5,000	2,500 / 2,500
	Refrigerated Trucking	5,000	2,500 / 2,500
	Intermodal	5,000	2,500 / 2,500
	Other Eligible Projects	5,000	2,500 / 2,500
<b>Commercial &amp; Industrial Electrification</b>	Industrial Heat Pumps	10,000	5,000 / 5,000
	Infrared	10,000	5,000 / 5,000
	Induction	10,000	5,000 / 5,000
	Ultraviolet (UV)	10,000	5,000 / 5,000



Delivering water and power®

	Microwave	10,000	5,000 / 5,000
	Boilers	10,000	5,000 / 5,000
	Other Eligible Projects	10,000	5,000 / 5,000

Commercial On Road Fleet Advisory Services Incentive Matrix						
Vehicle Classification	Light duty		Medium and Heavy Duty		Mixed fleet	
Fleet Size	20 or more	50 or more	5 or more	20 or more	10 or more	20 or more
Eligible Assessment Incentive	Up to \$14,000	Up to \$20,000	Up to \$14,000	Up to \$20,000	Up to \$14,000	Up to \$20,000

Commercial Non-Road Fleet Advisory Services Incentive Matrix			
Number of units	1 to 4	5 to 19	20 or more
Non-road: Material Handling, Refrigerated Trucking, Intermodal, Other	0	Up to \$2,500	Up to \$5,000
Commercial & Industrial Electrification - Infrared, Induction, UV, Microwave, Boilers, HP, Other	Up to \$10,000	NA	NA

## ASSESSMENT MINIMUM CRITERIA

To be eligible for the Assessment Incentive, ICF will develop category specific minimum criteria that partners must meet with their customer assessments to be eligible for the incentive. The following is a non-comprehensive overview of the minimum criteria:

- Total cost of ownership models for the current and proposed electrification solution(s)
- Simple payback calculations
- Estimated emissions impact of the proposed electrification solution(s)
- Estimated SRP incentives the customer may be eligible to receive
- Additional funding information the customer may be eligible to receive. This includes VW funding, DERA, VALE, or other federal or state funding sources that may be applicable.

Please email applications to [etechrebates@srpnet.com](mailto:etechrebates@srpnet.com). If you prefer to apply online, visit [srpetechrebates.com/ev](https://srpetechrebates.com/ev) or [srpetechrebates.com/etech](https://srpetechrebates.com/etech).

To be eligible for the assessment rebate, the customer must:

- Be a Salt River Project (SRP) non-residential electric customer with an account in good standing.
- Submit this application as part of a pre-approval process. Once the pre-approval authorization is provided by SRP, proceed to assess the feasibility of converting to electric.
- The eQSP program is valid between May 1, 2022, and April 30, 2023, and completed rebated application must be submitted to SRP by July 30, 2023 (Effective Period).



Delivering water and power®

- Provide any relevant specification sheets, engineering documents, price estimates or quotes for all equipment/vehicle claimed if customer purchases the electric equipment/vehicle and complete separate rebate application depending on the type of equipment/vehicle.
- Provide all valid invoices, serial numbers, and photos for all equipment/vehicle claimed after the equipment has been purchased.

CUSTOMER INFORMATION		
SRP Customer Name:		
Primary Contact Person:		
Email Address:		
Phone Number:	SRP Electric Account Number:	
<b>SRP Account Service Address</b>		
Street Address:		
City:	State: AZ	ZIP Code:

ELECTRIFICATION QUALIFIED SERVICE PROVIDER INFORMATION	
eQSP Name:	
eQSP Company:	
Email Address:	
Street Address:	
City:	State:
ZIP Code:	Phone:

ASSESSMENT REBATE CHECK SHOULD BE MADE PAYABLE TO:		
Payee Name:		
Mailing Address:		
City:	State:	ZIP Code:
eQSP Signature:		
Customer Signature:		

EQUIPMENT/VEHICLE INFORMATION FOR ASSESSMENT				
Category	Check box	Specialty	Equipment Quantity to Assess	Equipment Type Description



Delivering water and power®

<b>Commercial On-road Electrification</b>		Light-Duty Vehicle Electrification		
		Heavy-Duty Vehicle Electrification		
		Medium-Duty Vehicle		
<b>Commercial Non- Road Electrification</b>		Material Handling – like forklifts, robots		
		Refrigerated Trucking		
		Intermodal		
		Other Eligible Projects		
<b>Commercial &amp; Industrial Electrification</b>		Industrial Heat Pumps		
		Infrared		
		Induction		
		Ultraviolet (UV)		
		Microwave		
		Boilers		
		Other Eligible Projects		
<b>Description of the Assessment Scope of Work</b>				
<b>Proposed Installation Type</b>	<input type="checkbox"/> Replacing Diesel, LP, or Natural Gas <input type="checkbox"/> Expanding Existing Fleet <input type="checkbox"/> Installing New Equipment Replacing Electric Unit			
<b>Expected Timeline to complete the Study</b>				
<b>Preliminary Estimated Cost for the Assessment</b>				

## REBATE PRE-APPROVAL APPLICATION DOCUMENTATION

The required documentation for rebate applications must be delivered to ICF OR be submitted via Sightline for a customer project to receive pre-approval. Customer acknowledges and agrees that the documentation for the applicable rebate application must be submitted within the Effective Period. Customer agrees to provide the following for each equipment for which customer seeks a rebate for (collectively, the Documentation): (i) a completed rebate application (except for the Installed Equipment/Vehicle Form, which is to be filled out after the customer has obtained the equipment or vehicle), (ii) manufacturer and model of the proposed equipment, (iii) equipment specification sheets or engineering drawings, equipment pricing or quotes. ICF shall verify documentation meets program requirements within thirty (30) days of receipt and will notify customer of any discrepancies or pre-approval status.



Delivering water and power®

## **REBATE COMPLETED APPLICATION DOCUMENTATION**

The required documentation for rebate applications must be delivered to ICF OR be submitted via Sightline for a customer to receive a rebate. Customer acknowledges and agrees that the documentation for the applicable rebate application must be submitted within the Effective Period. Customer agrees to provide the following for each equipment for which customer seeks a rebate for (collectively, the "Documentation"): (i) a completed rebate application, (ii) manufacturer, class, model, and serial numbers of the installed equipment, (iii) equipment invoices, (iv) equipment photos. ICF shall verify documentation meets program requirements within thirty (30) days of receipt and will notify customer of any discrepancies.

## **REBATE PAYMENTS**

Customer acknowledges that rebates are paid directly by ICF in accordance with the ICF-SRP Agreement. Customer shall receive payment directly from ICF within four (4) to six (6) weeks after submitting or uploading documentation and receipts, or verification by ICF of the application and required data, provided the customer has submitted all required documentation in a timely manner and all program requirements have been met.

## **TERMS AND CONDITIONS**

Important: Read, sign, and submit this form as part of the SRP Electric Technology Rebate Application. SRP offers the SRP Business Solutions Electric Technology Rebate Program (ET Program) to provide customers with rebates to facilitate the installation of qualifying equipment or electrical infrastructure. The following terms and conditions apply to the program:

1. SRP has contracted ICF, Inc. (ICF) as the Program Administrator and authorizes ICF to administer the Electric Technology rebate programs including such activities, but not limited to; review, processing, and approval of customer applications; pre and post inspections of customer facilities and project information requests from customer; measurement and verification activities; and issuing rebate checks.
2. Funds are limited and ET Program applications are accepted on a first-come, first-served basis.
3. SRP allows customers to participate in multiple programs subject to an annual rebate cap, which is the maximum rebate amount a customer is eligible to be paid for the program year. Currently, the rebate cap is \$300,000 per customer for all SRP Business Solutions programs in aggregate. A customer is defined as a holder of a single account, multiple accounts in aggregate or corporate accounts. For purposes of rebate caps, a customer who is the holder of multiple accounts or corporate accounts with a single SRP customer identification number will be considered a single customer.
4. Rebates pursuant to participation in the ET Program may result in taxable income to the Customer, even if Customer does not directly receive a payment. Customer should consult his or her own tax advisor with respect to the tax treatment of rebates provided pursuant to participation in the ET Program.
5. The SRP Electric Technology program website describes the customer and equipment eligibility requirements, rebate information, and program participation process for customers participating in the ET Program. Customer must read and comply with the



Delivering water and power®

conditions outlined on this application and the current program website at <http://savewithsrpbiz.com> incorporated herein by reference.

6. To be eligible for rebates through the ET Program, the participant must:
  - a. Be a current SRP non-residential retail electric customer.
  - b. Submit a completed Rebate Application document and provide any supplemental documentation that may be requested to verify eligibility.
  - c. Purchase and install qualifying equipment at the Customer's Account Service Address listed on this application.
  - d. Abide by the program rules, eligibility requirements, and rebate levels in effect at the date of equipment installation.
7. Customer is solely responsible for the assessment and selection of equipment, vehicles or infrastructure to be installed or implemented and for the selection of a third-party service provider or Electric Technology Alliance Participant (Customer Contractor) to complete the installation and implementation of any equipment or measures. SRP and ICF make no representations and provide no warranty or guaranty with respect to the design, manufacture, construction, safety, performance, or effectiveness of the newly installed equipment, including any warranties of merchantability or fitness for a particular purpose. Responsibility for delivery and workmanship related to any equipment or services the customer procures exclusively rests with the contractor or retailer selected by the customer. SRP and ICF assume no responsibility for oversight of contractor services or for any claims the Customer might have against the Customer Contractor, the manufacturer, or the retailer about the energy efficiency services or measures implemented under the ET Program.
8. Customer hereby authorizes and acknowledges that SRP may disclose Customer's information relating to a Customer Application (including the entirety of its contents), and any other information related to the Customer's participation in the Program to ICF and Electric Technology Alliance Participants, as applicable, and any other third party utilized by SRP for the purposes of processing the Customer's Application, to verify or audit program records or system installation, operation and results, or as required to comply with state and/or federal law, fraud prevention, regulation, and other legal action. In those cases, SRP, ICF, and authorized third parties shall comply with all legal requirements of the jurisdiction of the individual whose Customer data would be disclosed before making such disclosure.
9. Any person who knowingly files an application containing any materially false information or who purposely or misleadingly conceals information subjects such person to criminal and civil penalties. All funds determined to have been acquired based on inaccurate or fraudulent information must be returned to SRP. Any customer found to be engaged in fraudulent activity or misrepresentation of any kind will be removed from the ET Program. This section shall not limit other remedies that may be available for the filing of a false or fraudulent application, including, but not limited to, referral to law enforcement authorities.
10. Notwithstanding anything in these Terms and Conditions to the contrary, in no event will SRP, ICF, or their agents, consultants or subcontractors be liable hereunder for any type



Delivering water and power®

of damages, whether indirect, special, incidental, consequential, exemplary, reliance or punitive (even if advised of the possibility of such damages), including, without limitation, loss of use or loss of profits, whether in contract, indemnity, warranty, strict liability or tort, including negligence of any kind. Customer waives any claims it might have against SRP or ICF.

11. Customer, at its own expense, is responsible for meeting all requirements and complying with all local and state laws and codes concerning the ET Program, including without limitation, the installation and maintenance of eligible equipment. Customer shall, at its own expense, obtain and maintain licenses and permits needed to install eligible equipment. Failure to obtain and maintain necessary licenses and permits constitutes a material breach of Customer's obligations under these Terms and Conditions.
12. SRP and ICF reserves the right to inspect equipment associated with this application to verify compliance with these Program Terms. If SRP chooses to inspect equipment, SRP will contact the Customer to schedule the inspection. By signing and submitting the Rebate Application, the Customer agrees to provide SRP and its subcontractors with reasonable access to the installation site during normal business hours. Customer also consents to allow SRP or ICF access to their charging network for equipment rebated.
13. SRP, ICF, or their respective agents, consultants, and subcontractors shall not have any responsibility for the discovery, presence, handling, removal, or disposal of or exposure of persons to hazardous materials of any kind in connection with Customer's facility, including without limitation, asbestos, asbestos products, PCBs, or other toxic substances. Customer shall dispose of replaced equipment in accordance with local, state, or federal codes and regulations and cannot reinstall the equipment in another location.
14. The terms and conditions set forth herein constitute a complete statement of the Terms and Conditions applicable to this promotion, and supersede all prior representations or understandings, whether written or oral. SRP shall not be bound by or be liable for any statement, representation, promise, inducement or understanding of any kind that is not set forth herein. SRP reserves the right to change or cancel this promotion or its terms and conditions at any time.

## SIGNATURE AND CERTIFICATION

I certify that the equipment described in this rebate application has been installed at the service address indicated. I agree to the terms and conditions stated in this application.

<hr/> <b>Customer Signature</b>	<hr/> <b>Name (Printed)</b>	<hr/> <b>Date</b>
<hr/> <b>eQSP Signature</b>	<hr/> <b>Name (Printed)</b>	<hr/> <b>Date</b>



Delivering water and power®

**Instructions:** Once your application has been pre-approved, you have turned in your assessment and you purchased/installed the equipment or vehicle described in the assessment, please complete this Installed Equipment/Vehicle form. You must submit the Installed Equipment/Vehicle form with a copy of your proof of purchase (invoices and photos of the installed equipment). Customer is eligible for other incentives through a different rebate form depending on the technology.

Failure to complete this form and provide supporting documentation will result in your application being returned or denied. Rebates will be paid upon proof of invoice, delivery of equipment, and processing of complete application.

Please email applications to [etechrebates@srpnet.com](mailto:etechrebates@srpnet.com). If you prefer to apply online, visit [savewithsrpbiz.com/ev](http://savewithsrpbiz.com/ev) (for on-road) or [savewithsrpbiz.com/etech](http://savewithsrpbiz.com/etech) (for non-road).

#### CUSTOMER INFORMATION

Company Receiving Rebate:

eQSP Signature:

Customer Signature:

#### INSTALLED EQUIPMENT/VEHICLE

Please fill out the following if applicable to your purchased equipment. If additional room is needed, please attach a supplemental table with the required information.

Quantity	Manufacturer	Model	Serial Number	Cost per Infrastructure	Cost per Equipment Unit
				\$	\$
				\$	\$
				\$	\$
				\$	\$
				\$	\$
				\$	\$
				\$	\$