

SRP BUSINESS SOLUTIONS E-TECH (NON-ROAD) PROGRAM REBATES

Effective FY23 (May 1, 2022–April 30, 2023)

Your customers can get up to \$50,000 in rebates and save when they replace fossil fuel-powered equipment with electric alternatives, such as electric forklifts, truck charging bays and custom conversion projects.

Switching to electric equipment can benefit manufacturers, transportation and warehouse operations, grocery and food service providers, retailers, and other businesses. Help your customers go electric to save big, breathe easy and enjoy:

- Lower fuel, ownership and operating costs
- Safer, cleaner, healthier and less noisy work areas
- Reduced carbon emissions that improve the environment
- Less heat generation for cooler operations

FORKLIFTS

Typically found in manufacturing, transportation, warehousing or retail. Generally, those that operate outside are more likely to be fossil fuel-based and those inside are more likely to be electric. Electric forklifts have lower life cycle costs and are cleaner, cooler and cheaper to maintain with fewer moving parts. Ask if the company has environmental goals that this replacement can help meet.

SCRUBBERS AND SWEEPERS

There are several types of scrubbers, including walk-behind scrubbers (pushed) and ride-on scrubbers (driven). Floor buffers and burnishers for polishing floors are also types of scrubbers. This program only incentivizes ride-on-top battery-operated scrubbers and sweepers.

SCISSOR AND BOOM LIFTS

Scissor lifts operate in a vertical direction, allowing them to compress down for easy storage. Boom lifts operate in an aerial direction both vertically and horizontally. This program supports both options.

HIGH-FREQUENCY FORKLIFT BATTERY CHARGERS

Typically found in manufacturing, transportation, warehousing or retail as well as on forklifts. They require less space than a conventional charger, have lower electricity costs and increase operational efficiency.

MEDIUM-/HEAVY-DUTY ELECTRIC VEHICLE INFRASTRUCTURE

Medium- or heavy-duty electric vehicles may include yard trucks, refuse trucks, over-the-road trucks, last-mile delivery trucks with a GVWR > 8,500 lbs. and vehicles that are classified as class 3-8 by the Environmental Protection Agency (EPA). Electric vehicles position an organization as a leader in sustainability; help recruit environmentally conscious employees; keep the company competitive; attract customers to shop at the facility; and provide lower operating and maintenance costs.

ELECTRIFICATION QUALIFIED SERVICE PROVIDER ASSESSMENT REBATE

The Electrification Qualified Service Provider (eQSP) Assessment Rebate seeks to assist commercial customers with assessing the merits of converting internal combustion-fueled equipment to electric. The types of projects include commercial non-road electrification like material handling, refrigerated trucking, intermodal or commercial and industrial electrification like infrared, induction, ultraviolet, microwave, boilers or other eligible projects. The rebate pays the customer or qualified vendor to assess converting the fleet or equipment to electric.

TRUCK REFRIGERATION UNIT PLUGS

Typically found where truck trailers are refrigerated. Industries include food, dairy, pharmaceuticals, tobacco, fine art, personal care products, chemicals and engineered materials. Most “refer” trucks now have a hybrid system that can cool the trailer using either diesel or by plugging into the grid. Currently, most trucks don’t have anywhere to plug in the unit. Electric standby units provide an option to cool perishable shipments by plugging into the grid instead of idling the diesel engine. Reduces annual CO₂ site emissions by up to 20 tons for each conversion. Plugging in trailers lowers fuel, ownership and operating costs. It is also cleaner and quieter and helps the environment.

CUSTOM

Converting any fossil fuel-based equipment to electric. Can be on-road, like trucks, buses and cars, or non-road, like industrial process heating, motor drives and airport ground support equipment. Typical industries include chemicals, forest products, food and beverage, primary and fabricated metals, transportation equipment, plastics and rubber, schools, transportation, and airport operations. You should offer a free consultation. Call or email us for a free consultation. The key for custom is to determine what current processes use fossil fuel-based equipment and see if the customer would consider converting to electric. Also, determine if the company has environmental goals, as these companies are more likely to convert to electric. Benefits include lower fuel, ownership and operating costs. It’s also cooler, safer, cleaner and healthier.

Electrification Rebates	Customer Rebate	Dealer Incentive
Commercial and Industrial Assessments*	Up to \$10,000/assessment	\$50/assessment
Non-Road Assessment Service - Material Handling	Up to \$5,000/assessment	\$50/assessment
Forklifts Class 1-2 (Fleet Expansion or First-Time Purchase)	\$500/unit	10% of Customer Rebate
Forklifts Class 1-2 (Replacing internal combustion only)	\$2,000/unit	10% of Customer Rebate
Forklifts Class 3	\$200/unit	10% of Customer Rebate
Scrubber/Sweeper	\$450/unit	10% of Customer Rebate
Scissor/Boom Lift	\$750/unit	10% of Customer Rebate
High-Frequency Forklift Battery Charger	\$150/unit	10% of Customer Rebate
Medium/Heavy-Duty On-Road - Refuse, Last Mile (Pilot Program)	\$0.10/kWh	\$50/project
E/S TRUs and Truck Stop Electrification	\$1,000/unit	\$50/project
Custom Program (Eligible equipment listed below)	\$0.10/kWh	5% of Customer Rebate

Custom Program Eligible Equipment**		
<p>Mining Equipment</p> <ul style="list-style-type: none"> Underground Mining Shuttle Cars/Haul Trucks Continuous Miners Hydraulic Shovels Blasthole Drills <p>Agricultural</p> <ul style="list-style-type: none"> Agricultural Pumps (Vertical, Mixed-Flow Propeller) Battery-Powered Sprayers 	<p>Off-Road Vehicles</p> <ul style="list-style-type: none"> Yard Trucks Low-Speed Vehicles <p>Process, Comfort and Water Heating</p> <ul style="list-style-type: none"> Induction Heating Infrared Heating Injection Molding Blow Molding Electric Arc Furnaces Vacuum Furnaces Ultraviolet Curing Heat Pumps Electric Boilers 	<p>Other Equipment</p> <ul style="list-style-type: none"> Truck Stop Electrification Auxiliary Power Units Turf Trucks Golf Carts Walk-Behind Burnishers Personnel/Burden Carriers

*Assessments that do not meet all program guidelines may be eligible for a quarter of assessment value.

**This list is not an exhaustive list. Please contact us if you have questions on equipment not listed.

Now is the perfect time to consider going electric! These SRP rebates will help lower the cost of assessing the benefits of electrification and purchasing the equipment.

For more information, contact your SRP Strategic Energy Manager or the program administrator at etechrebates@srpnet.com or call (602) 236-3065. For detailed program and eligibility requirements, contact us or visit savewithsrpbiz.com/etech to download the program manual.

Rebate funds are limited and available on a first-come, first-served basis. The rebate cap for the SRP Business Solutions Electric Technology Program is \$75,000 per customer and counts toward the \$300,000 rebate cap for all SRP Business Solutions programs.



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