

SRP BUSINESS SOLUTIONS

FLEET ADVISORY SERVICES AND EQSP PROGRAM

Effective FY23 (May 1, 2022–April 30, 2023)

GET PAID UP TO \$20,000 TO EVALUATE THE FEASIBILITY OF CONVERTING YOUR FLEET OR EQUIPMENT TO ELECTRIC.

The Electrification Qualified Service Provider (eQSP) program creates a closed network of service providers that meet SRP's criteria to provide services established under the Beneficial Electrification and Electric Vehicle Rebate programs. To participate and be eligible for eQSP status, trade allies will agree to program terms and conditions that outline customer quality of service, minimum assessment criteria, QA/QC timelines, annual training requirements, and other KPIs and service levels as designed by the program(s).

By meeting the assessment criteria established through each program component, customers and trade allies will be incentivized to conduct assessments of eligible equipment. Participants will be paid 50% of the assessment cost upon completion of the assessment, and 50% of the assessment cost if the recommended equipment is installed.

This assessment incentive is in addition to any equipment or other funding the customer may be eligible for through SRP or other funding sources.

PROGRAM STRUCTURE

Individuals and companies sign up to qualify for the eQSPs for the program across a range of electrification measures and general service providers, outlined in Table 1 below. There are two paths to participate as an eQSP: on-road electrification and non-road and commercial/industrial equipment electrification.

1. Fleet Advisory Services (FAS) Program (On-road Electrification)

The FAS program provides a structure to allow Electrification Qualified Service Providers to provide a comprehensive end-to-end assessment for eligible customer fleets (class 1–8 vehicles) to evaluate the real opportunities for fleet electrification.

Rebate: Up to \$20,000 to assess and evaluate the conversion of SRP's business customer's fleet. The customer or trade ally will make an application to participate and upon approval may proceed with the study, and the program will release half of the agreed-upon funding for the study. The balance of the funds will be payable if the customer enacts some or all of the proposed solutions.

The program will enable government agencies and eligible companies to receive an evaluation of their fleet vehicles and electrified alternatives along with financial and emissions analysis that will help them gain internal alignment and support to electrify their fleets.

2. Partner Assessment Incentive (AI) Program (Non-road Electrification and Commercial/Industrial Equipment Electrification)

SRP will process payment incentives to the customer and/or Trade Ally for qualifying services rendered to the customer. AI payments will be paid up to a maximum amount depending on the technology(ies) assessed. AI payments will be paid upon completed submission and QA/QC by the program and paid according to Table 1 below — up to 50% of the cost of the assessment shall be paid when the assessment is completed, and if the customer adopts the recommended electrification solution(s), the additional 50% will be paid out. Electrification Qualified Service Providers must request preapproval from the program prior to the assessment. This will allow the program to confirm budget availability and/or reserve funds for the scheduled assessment(s).

ASSESSMENT MINIMUM CRITERIA

To be eligible for the Assessment Incentive (AI), ICF will develop category-specific minimum criteria that partners must meet with their customer assessments to be eligible for the AI. The following is a non-comprehensive overview of the minimum criteria:

- Total cost of ownership models for the current and proposed electrification solution(s)
- Simple payback calculations
- Estimated emissions impact of the proposed electrification solution(s)
- Estimated SRP incentives the customer may be eligible for
- Additional funding information the customer may be eligible for (This includes VW funding, DERA, VALE, or other federal or state funding sources that may be applicable.)

For more information, visit savewithsrpbiz.com/etech or call (602) 236-3065.

TABLE 1

The number of vehicles in the study must meet minimum thresholds to participate.
Currently, the funding levels include the following:

| Vehicle Classification | Light duty | | Medium and Heavy Duty | | Mixed fleet | |
|-------------------------------|----------------|----------------|-----------------------|----------------|----------------|----------------|
| Fleet Size | 20 or more | 50 or more | 5 or more | 20 or more | 10 or more | 20 or more |
| Eligible Assessment Incentive | Up to \$14,000 | Up to \$20,000 | Up to \$14,000 | Up to \$20,000 | Up to \$14,000 | Up to \$20,000 |

| Off-Road Assessment Quantities | 1 to 4 | 5 to 19 | 20 or more |
|--|----------------|---------------|---------------|
| Non-road: Material Handling, Refrigerated Trucking, Intermodal, Other | 0 | Up to \$2,500 | Up to \$5,000 |
| Commercial & Industrial Electrification - Infrared, Induction, UV, Microwave, Boilers, HP, Other | Up to \$10,000 | NA | NA |

*Assessments that do not meet all program guidelines may be eligible for a quarter of assessment value.

SRP BUSINESS SOLUTIONS

SRP is committed to helping you save energy and money. We offer a rebate program for every size and type of business.

- Standard Business Solutions
- Small Business Solutions

- Custom Business Solutions
- Electric Technology Solutions
- EV Charging Solutions

Find the best rebate program for your business at savewithsrpbiz.com/rebates.



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